



Grant Thornton

M&A Advisory Services

Financial Advisory





Grant Thornton

| About us

We advise corporations and private investors in M&A related transactions, taking a proactive approach, putting forward innovative solutions and mitigating risks to represent our clients honestly, transparently and rigorously. We want to be leaders in Spain for cross-border transactions thanks to our wide network and far-reaching international presence.

A global M&A network across 54 countries

| Services

STRATEGIC ADVICE

Tailor-made advisory services by offering clients the most suitable strategic alternatives which best fit their background and objectives.

TRANSACTION GENERATION

We have access to top level management from a large number of companies and investment funds with an interest in transaction origination.

EXECUTION

We have extensive experience in executing business and asset acquisitions, divestments, mergers, joint ventures/partnerships, buy-outs and buy-ins.

FINDING AND STRUCTURING FUNDING

We have a large network of contacts in financial institutions for obtaining financing and creating optimum transaction financing structures.

CAPITAL MARKETS/ POST-ACQUISITION STRATEGIC ADVISORY SERVICES

We benefit from a multidisciplinary team (Audit, Tax, Legal, Due Diligence, Forensic and Valuations), which work together under the strictest confidentiality.

M&A



INITIAL CONTACT

We will make initial contact with the company to test shareholders' interest in a potential transaction. We'll put together an information memorandum with descriptive, operational and financial information about the company.

FUNDING STRUCTURE OF POTENTIAL TRANSACTION

We perform an economic and financial analysis of the company and we identify the best transaction structure for our clients.

PREPARING OFFERS AND HELPING WITH THE DUE DILIGENCE PROCESS

We work closely with our clients to prepare an offer, subject to the due diligence process.

NEGOTIATING AND CLOSING THE TRANSACTION

We manage the negotiations leading to the signing of the SPA, securing the best terms with regards price, representations and guarantees for our client.

We manage the signing, closing and payment of the potential transaction.

DEFINING THE TRANSACTION AND ANALYSING POTENTIAL INVESTORS

We identify the best transaction structure for our clients, from a financial, legal and tax perspective.

FINANCIAL ANALYSIS AND DOCUMENT ELABORATION

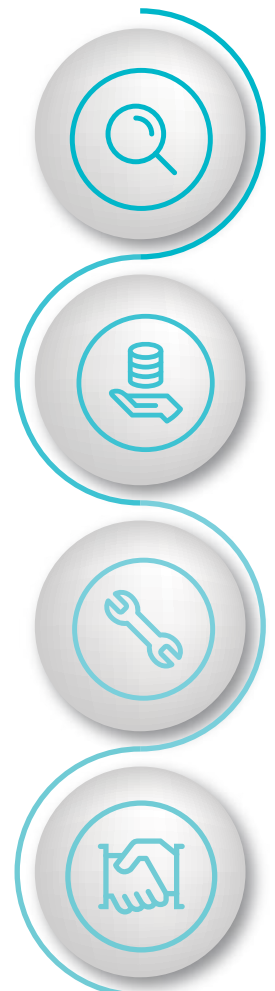
Economic and financial analysis of the company. Preparing the required documentation for potential investors (i.e. blind profile, IM) and managing the drafting of the SPA.

EXECUTING THE TRANSACTION

- Selecting candidates and sending the blind profile to confirm interest.
- Sending documentation to interested investors:
 - 1 Receive non-binding offer;
 - 2 Select candidates, manage data room. Due Diligence process and management presentation. Selected candidates will receive a preliminary version of the SPA;
 - 3 Receive binding offers and preliminary comments on SPA and;
 - 4 Select preferred bidder.

NEGOTIATING AND CLOSING THE TRANSACTION

We manage the negotiations leading to the signing of the SPA, securing the best terms with regards price, representations and guarantees for our client. We manage the signing, closing and payment of the potential transaction.





+50,000
people



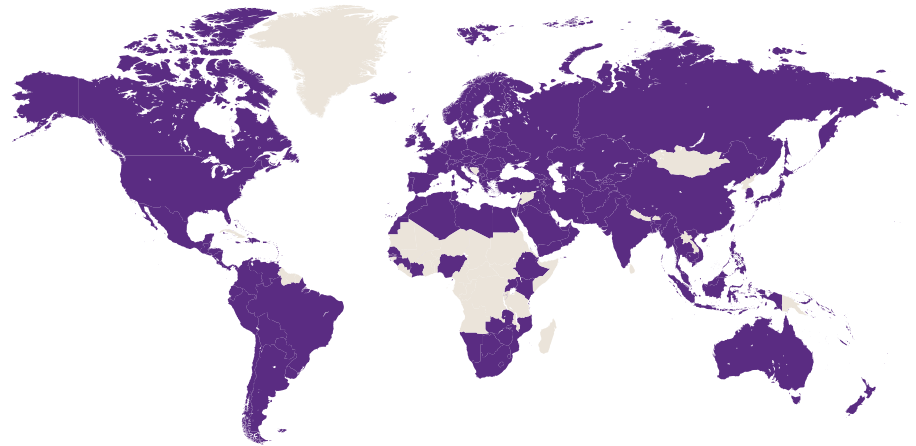
+130
countries



+700
offices



7.8% growth
in revenues in 2016



Spain



Our firm includes financial, tax and legal advisers as well as auditors and consultants, which provide value-added services to all sorts of clients in Spain and worldwide

Contact

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