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Grant Thornton reinforces its commitment to Chinese companies with the incorporation of Partner Chengqian Qiu

He joins the team of comprehensive advice to Chinese companies in Spain and vice versa that the Firm has been developing since 2017.

He has more than 20 years of experience in sectors such as finance, real estate, hospitality, telecommunications and media.



Chengqian Qiu, new Partner specializing in advising Chinese companies at Grant Thornton.

Tuesday, February 15 th 2022

[Grant Thornton](#) intensifies its commitment to comprehensive advice to Chinese companies by incorporating a new Partner, Chengqian Qiu, to its Group of specialists.

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With an accumulated experience of more than 20 years working in Spain with Chinese companies that wish to explore opportunities in our country, the new Partner will reinforce the assistance that the Firm has been providing to Chinese or European entrepreneurs to find strategic partners or investors.

In addition, Chenqian Qiu will work closely with these companies to analyze strategic growth scenarios, provide appropriate recommendations and draw together with them an adequate management plan with a multidisciplinary and holistic vision of the European and Spanish market, which takes advantage of the accumulated experience of the Firm and translates it into a service from start to finish.

"I join a Firm with a great track record and experience in the Chinese market, with the intention of collaborating in the identification of good opportunities in a context of recovery of the commercial activity and the intensification of the bilateral and commercial relationship between Spain and China", values the new Partner of Grant Thornton.

Increase in China's appetite for investment in Spain

In fact, according to data from Grant Thornton's Pulse of the Spanish Medium-Sized Company, China is one of the main countries in which Spanish companies are making efforts to explore new markets. The Spanish context also opens up new opportunities for growth through transactions, fund acquisitions, valuations and M&A.

According to Fernando Beltrán, Managing Partner of Grant Thornton's Financial Advisory, "Chinese investor appetite is great and we want to provide Chinese companies landing in our country with an efficient and practical business building platform that connects Chinese companies with the best opportunities available in the Spanish market".

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Luis Pastor, Managing Partner of Business and Innovation Consulting and leader of Grant Thornton's Europe-China Business Group (left) and Fernando Beltrán, Managing Partner of Financial Advisory (right) pose with the new partner, Chengqian Qiu (center).

But, together with the Financial Advisory team, Grant Thornton's China-Europe Group, led by Luis Pastor, managing partner of Business Consulting and Innovation, with great knowledge and experience in situ of the Chinese market, will seek the best fit between the specific needs of Chinese executives in Spain and the full range of services that the Firm provides as a whole in our country.

"During the first five years of life of our group we have developed interesting proposals for a multitude of Chinese companies that have come to our country, but also a multitude of domestic companies with which we have explored opportunities in various cities in China. After the end of the pandemic, we are going to promote this exchange in both directions again and the arrival of Chenqian Qiu to our team is an extremely important pillar to take our commitment to China even further", explains Luis Pastor.

For more information about Grant Thornton's China Europe-Busines Group, please visit: <https://www.grantthornton.es/servicios/servicios-integrados/oportunidades-de-crecimiento-entre-china-y-europa>

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For further information or to speak with Grant Thornton professionals, do not hesitate to call us:

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